

The Daily Pennsylvanian

UNIVERSITY CUSTOMER ADVERTISING INFORMATION

Publication Schedule

SEPTEMBER S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30							OCTOBER S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31							NOVEMBER S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30						
DECEMBER S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31							JANUARY S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31							FEBRUARY S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28						
MARCH S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31							APRIL S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30							END OF YEAR SPECIAL ISSUES Spring Finals Issue 4/29/10 Deadline 4/26/10 Graduation Issue 5/14/10 Deadline 5/7/10 New Student Issue 6/5/10 Deadline 5/7/10						

University Rate

OPEN RATE \$10.80
per column inch

This rate applies to recognized University of Pennsylvania departments, clubs, organizations and individuals. This is a net rate, and is non-commissionable to advertising agencies. **Advertising is sold in column inches. The minimum size is two column inches.**

Volume Contracts

Column Inches Over 12 Months	Rate Per Column Inch
400.....	\$10.00
500.....	\$9.80
600.....	\$9.70
700.....	\$9.60
800.....	\$9.50
1,000.....	\$9.30
1,500.....	\$9.10
2,000.....	\$8.90
3,000.....	\$8.70

Color

SINGLE COLOR	\$120.00
FULL COLOR OR MULTIPLE COLORS	\$160.00

Contract customers will be credited with 10 contract inches used for every color ad (spot or full) placed during the contract period.

Advertising Deadlines

Deadline for regular display advertising in The Daily Pennsylvanian is 3 p.m. two (2) business days prior to publication.

Special Issues

Welcome Back Issue	September 3	Deadline: August 27
Football Preview	September 18	Deadline: September 11
Shopping Guide	October 7	Deadline: September 30
Family Weekend Issue	October 23	Deadline: October 21
Homecoming Issue	November 6	Deadline: November 4
Fall Dining Guide	November 11	Deadline: October 30
Basketball Preview	November 13	Deadline: November 6
Housing Guide	December 1	Deadline: November 16
Final Exams Issue	December 14	Deadline: December 9
Spring Dining Guide	February 17	Deadline: February 5
Sublet Guide	March 31	Deadline: March 29
34th Street Best of Penn	April 1	Deadline: March 25
Final Exams Issue	April 29	Deadline: April 26
Graduation Issue	May 14	Deadline: May 7
New Student Issue	June 5	Deadline: May 7

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Advertising Sizes & Costs

Ad Sizes: Sizes are expressed as the number of columns wide by the number of inches tall (i.e. a "2 x 4" ad is 2 columns wide by 4 inches tall). Multiplying columns by inches gives the total number of column inches (i.e. 2 x 4 = 8 column inches). Multiplying column inches by the ad rate gives the cost of an ad.

Any size ad can be created according to these rules:

- Widths are in full columns (no fractions).
- Heights are in 1/2" increments, 1" minimum.
- Minimum size: 2 column inches (1 x 2 or 2 x 1).

DISPLAY ADS

Broadsheet pages are 6 columns wide; tabloid pages are 5 columns wide. Each column is 1.729 inches (10 picas) wide. There is a .10 inch (7 point) gutter (space) between columns.

Columns	Inches	Picas
1.....	1.729.....	10p4
2.....	3.558.....	21p4
3.....	5.388.....	32p4
4.....	7.217.....	43p4
5.....	9.046.....	54p3
6.....	10.875.....	65p3

Broadsheet Quarter Page
3 col x 10.5"

Broadsheet Full Page
6 col x 21"

Broadsheet Eighth Page
3 col x 5"

Broadsheet Half Page
6 col x 10.5"

Sample Sizes (Other sizes available)

Tabloid Quarter Page
3 col x 5"

Tabloid Full Page
5 col x 10.5"

Tabloid Half Page
5 col x 5.5"

Front Page Ads

The front page is the most select position for an ad. Only one such ad is available in each issue, on a first-come basis. The ad runs across the entire bottom of the front page, 6 columns (10.875 inches) wide by 2 inches tall. Color is included in the cost of the ad. Front page ad design is subject to review and acceptance by The Daily Pennsylvanian.

COST: Front page ads cost \$500. Deduct 5% for 5 or more ads ordered together to run within one semester.

Classified Display Ads

Classified Display ads are display ads which run in the classified section. They are sold by the column inch, but the columns are narrower than regular Display ads. There is no difference in price.

CLASSIFIED DISPLAY ADS

Broadsheet pages are 8 columns wide. Each column is 1.272 inches (8 picas) wide. There is a .10 inch (7 point) gutter (space) between columns.

Columns	Inches	Picas
1.....	1.272.....	7p8
2.....	2.644.....	15p10
3.....	4.016.....	24p1
4.....	5.388.....	32p4
5.....	6.760.....	40p7
6.....	8.132.....	48p10
7.....	9.504.....	57p
8.....	10.876.....	65p3

Pre-Printed Inserts

Pages In Insert	Rate Per 1,000	Cost Per Insert
1-15.....	\$65.....	\$650.00
16-23.....	\$75.....	\$750.00
24-31.....	\$81.....	\$81.00
32+.....	\$87.....	\$87.00

FREQUENCY DISCOUNT: Deduct \$60 (\$6 per thousand) for 6 or more inserts during one year.

INSERT INFORMATION: Inserts must be placed in the entire press run (10,000 copies). Maximum finished size is 10.5" x 11.5"; minimum size is 6" x 8". Inserts must be shipped to The Daily Pennsylvanian's printing plant. Deadline for delivery is one week prior to publication. Contact the Advertising Office for scheduling and shipping instructions. Volume contract customers will be credited with 40 contract inches for each pre-printed insert.

Guaranteed Position

Guaranteed position is available on a first-come basis for a premium of 10% of the ad's space cost, with a minimum of \$40. Not all position requests are possible due to layout and press configurations. Guaranteed position only applies to specific pages or sections, not to the position on a page.

Alternatively, advertisers may request ad position, without a fee but also without a guarantee of placement.